



The stimulus package has growth opportunities available for prepared commercial HVAC contractors. Funding is being released for construction and energy-saving upgrades in a wide range of industries and building categories. With Honeywell tools to help you bid and Honeywell products to help you meet project needs, you're positioned for the stimulus package to boost your business.

# Honeywell And ARRA

## Where Preparation Meets Opportunity

Funding from the American Recovery & Reinvestment Act — better known as the stimulus package — is being released daily at the federal, state and local levels. Use the information presented here to match your experience and Honeywell product line to seek out projects and growth opportunities for your business.

### OVERVIEW OF STIMULUS FUNDS

The current plan calls for an influx of \$246 billion at the federal level and \$541 billion at the state level.

### MORE PLACES TO LOOK

To increase your knowledge about the stimulus package and opportunities in your area, check out the topics and websites below. Some programs vary by state, and in many cases states are providing additional stimulus funds.

#### **Increase to existing programs:**

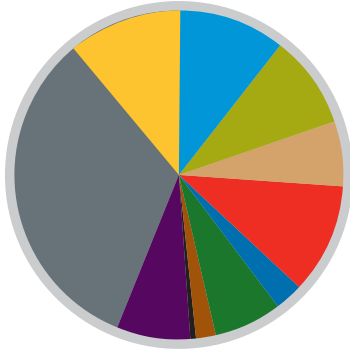
- State Energy Program Formula Grants – \$3.1B
- Weatherization Program – \$5B
- Appliance Efficiency (the Energy Star program) – \$300M

#### **Websites:**

- U.S. Green Building Council ([www.usgbc.org](http://www.usgbc.org))
- Associated General Contractors ([www.agc.org](http://www.agc.org))
- ARRA ([www.recovery.gov](http://www.recovery.gov))

#### **Information & FAQs:**

- Honeywell ([www.customer.honeywell.com/stimulus](http://www.customer.honeywell.com/stimulus))



## MARKET OPPORTUNITIES

Much of the stimulus money is being targeted to specific areas — representing vertical markets that you should target with perfect Honeywell solutions:

Government Focus	Target Spend \$M
Aid to States - Potential Schools Modernization	\$7,400
Local Gov't Energy Efficiency Block Grants	\$6,300
GSA Federal Buildings	\$5,500
DOD Energy Efficiency	\$3,840
Waste Water Treatment Facilities	\$6,400
Medical Facilities	\$1,730
Public Housing Projects	\$4,000
VA Medical Facilities	\$1,000
Troop Housing	\$340
Modernization Of Electrical Grid	\$4,400
Others	\$26,000
<b>Total</b>	<b>\$66,910</b>

Note: Information provided is through 3-20-09 and is subject to change.

## SPECIFICATIONS/CERTIFICATIONS

### Aid To State-Potential Schools Modernization

Requirements: TBD

### Local Gov't Energy Efficiency Block Grants

Requirements: Title III of Energy Policy and Conservation Act, ANSI/ASHRAE/IESNA Standard 90.1-2007

### GSA Federal Buildings

Requirements: LEED - Silver Level (Energy Independence and Security Act of 2007)

### DOD Energy Efficiency

Requirements: TBD

### Waste Water Treatment Facilities

Requirements: TBD

### Medical Facilities

Requirements: TBD

### Public Housing Projects

Requirements: Title IV of Energy Conservation and Production ACT

### VA Medical Facilities

Requirements: TBD

### Troop Housing

Requirements: Energy Conservation Investment Program

### Modernization Of Electrical Grid

Requirements: Title XIII of Energy Independence and Security Act of 2007

## NEXT STEPS FOR FEDERAL GRANT JOBS

### Step 1: Obtain DUNS Number

Same day. Your organization will need to obtain a DUNS Number. If your organization does not have one, you will need to go to the Dun & Bradstreet website at <http://fedgov.dnb.com/webform> to obtain the number.

### STEP 2: Register with CCR

Two days or up to one to two weeks. Ensure that your organization is registered with the Central Contractor Registration (CCR) at <http://www.ccr.gov>. If your organization is not, an authorizing official of your organization must register. You will not be able to move on to Step 3 until this step is completed.

### STEP 3: Username & Password

Same day. Complete your AOR (Authorized Organization Representative) profile on [Grants.gov](http://www.grants.gov) and create your username and password. You will need to use your organization's DUNS Number to complete this step. <http://apply.grants.gov/apply/OrcRegister>.

### STEP 4: AOR Authorization

\*Same Day. The E-Business Point of Contact (E-Biz POC) at your organization must login to Grants.gov to confirm you as an Authorized Organization Representative (AOR). Please note that there can be more than one AOR for your organization. In some cases the E-Biz POC is also the AOR for an organization.

*\*Time depends on responsiveness of your E-Biz POC.*

### STEP 5: TRACK AOR STATUS

At any time, you can track your AOR status by logging in with your username and password. Login as an Applicant (enter your username & password you obtained in Step 3) using the following link: [applicant\\_profile.jsp](#)

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