



SET YOUR BUSINESS APART WITH PROVEN
WEBs-AX SECURITY EXPERTISE — CONTRACTOR VERSION

Three Steps To Continued WEBs-AX Security Support

3-STEP Certification Process

Just as WEBs-AX Security delivers top-quality, professional security solutions, Honeywell WEBs-AX Security Certification is delivered through top-quality, professional training. And also just like WEBs-AX Security, it's highly flexible. Just purchase a demo kit, then complete the three steps to be fully WEBs-AX Security certified.

Online Training Modules customer.honeywell.com/learning

WEBs-AX Security Certification begins with four online training modules available right now.

Current WEBs-AX Security Contractors:

- Complete by March 1st

New WEBs-AX Security Contractors:

- Complete within 30 days of signing up

All four modules are available through the Buildings University training portal. To get started, simply log in at customer.honeywell.com/learning and select the first WEBs-AX Security module. Because these training sessions are available online 24/7, you have flexibility to take the training at a time that best fits your schedule. Note that the four modules must be taken in order.

Install The Security Demo

Honeywell has created an effective WEBs-AX Security demonstration tool to help with showcasing and selling the product. Best of all, it's a live, working product that can be installed in your office at any door access point with key cards provided to your employees — the perfect way to demo WEBs-AX Security in a real-life application.

A Honeywell representative must verify all installations.

Current WEBs-AX Security Contractors:

- Installation must be complete and verified by June 1st

New WEBs-AX Security Contractors:

- Installation must be completed and verified within 60 days of sign up



Ensure Continuous Support

Only contractors who have been certified will continue to receive ongoing technical support for WEBs-AX Security solutions — a great way to distinguish your offering from the competition. WEBs-AX Security products are among the most innovative in the industry, and the training/certification process will help ensure your success in selling and supporting the product. Your customers will know that you meet the high standards and they'll place a higher value on your expertise.

Attend Training Class

Once your demo is installed and verified, you can complete the certification process by attending a 3-day Security Fundamentals Training class. The training is conducted by a Honeywell WEBs-AX Security training specialist.

Current WEBs-AX Security Contractors:

- Must complete this training by December 31st

New WEBs-AX Security Contractors:

- Must complete the training within 1 calendar year of signing up for WEBs-AX Security

In addition to walking away fully versed on WEBs-AX Security and with all your questions answered, you'll also soon receive your:

3

- **WEBs-AX Security Training completion certificate**
- **Continued access to technical support**

You can request a local training session at your sponsoring distributor's location. Or you can attend class at Honeywell's Golden Valley Learning Center at various times throughout the year. The Learning Center cost is \$1,500 per person* (includes all training materials, hotel and breakfast & lunch daily). This does not include airfare/transportation. To register for a class at the Learning Center, please complete the form located at our website: customer.honeywell.com/buildingsuniversity, then select Classroom → WEBs-AX Security Training.

Upcoming sessions are currently scheduled for:

April 13 – 15 | **June 15 – 17** | **August 24 – 26**

*Without hotel, the per person cost is \$1,200. Contractors may also pay with Contractor PRO points — 75,000 with a hotel or 60,000 without a hotel.

Start Today

If you haven't already, just purchase and install your WEBs-AX Security Demo Kit. Then get started with the first training module at customer.honeywell.com/learning.

Take It To The Enterprise Level

Once you've completed WEBs-AX Security certification, you'll be eligible to earn complete Niagara^{AX} Enterprise Security Certification. Completion of this highly regarded course sets your business apart even more and provides considerable value to your customers. You'll have the knowledge and confidence to support WEBs-AX Security solutions for a wide range of applications.

The 4-day course is taught throughout the year by experts from Tridium, a Honeywell company. Held at the Tridium training center in Richmond, Virginia, the course covers complete installation, commissioning, configuration and more at the Enterprise level. Upon completion, you'll earn Niagara^{AX} Enterprise Security Certification, which is required for access to the WEBs-AX Security Enterprise software.

The 4-day training session costs \$2,000 per person and includes all training materials.

Automation and Control Solutions

In the U.S.:

Honeywell

1985 Douglas Drive North
Golden Valley, MN 55422-3992

In Canada:

Honeywell Limited

35 Dynamic Drive

Toronto, Ontario M1V 4Z9

www.honeywell.com

67-7357 PM
February 2010
© 2010 Honeywell International Inc.



Honeywell