






**How Honeywell Building Control Solutions goes to market**

	ACI 	ACS 	CCES 
<b>Market Served</b>	Large/Complex Commercial	Medium/Large Commercial	Small/Medium Commercial
<b>Profile</b>	System Integrator	Controls Contractor	HVAC Mechanical
<b>Products</b>	SymmetrE™, EXCEL5000 Open™, Commercial Components	ACSELON™, EXCEL5000 Open™, Commercial Components	Commercial Thermostats, Light Commercial Building Solutions, Service Assistant, Commercial Components
<b>Features</b>	<ul style="list-style-type: none"> <li>• Authorized by Honeywell to install HVAC control network and open systems</li> <li>• Supported by Honeywell and Honeywell Authorized Systems Distributor (ASD)</li> <li>• Experience in HVAC: control, products, applications and systems for large installations</li> <li>• In-house engineering capability</li> <li>• Experienced staff for Internet LAN, IT infrastructure and system integration</li> </ul>	<ul style="list-style-type: none"> <li>• Trained by Honeywell on HVAC products</li> <li>• Supported by Honeywell Authorized Systems Distributor (ASD)</li> <li>• Access to Honeywell technical support Access to Honeywell EXCEL 5000 Open System and ACSELON™ workstation</li> </ul>	<ul style="list-style-type: none"> <li>• Access to Honeywell training</li> <li>• Supported by Honeywell Authorized Systems Distributor (ASD) and Commercial Controls Distributor (CCD)</li> <li>• Access to commercial components support</li> <li>• Specializing in Honeywell Light Commercial Building Solutions</li> </ul>